MARINA GOUVIA CORFU, GREECE 49100 www.yachtservicegroup.com +302661099941 VAT Reg No: EL800498451



OLIVIER SCHOBER

, ,, VAT No:- Estimate # 2358 - KEEL REPAIR
Estimate Date 13-06-2024

Total €33,367.52

Item	Description	Quantity	Unit Cost	Net Amount
Labor	HAUL OUT, PROPPING, JET WASH, LAUNCHING (TO HAUL OUT & LAUNCH THE VESSEL, MARINA GOUVIA FEES)	1.0	€697.77	€697.77
Labor	USE OF CRANE FOR REMOVAL & REINSTALLATION OF THE MAST (APPROX 1 HOUR)	1.0	€282.26	€282.26
Labor	REMOVAL AND REINSTALLATION OF THE SAILS IN MAST	1.0	€549.00	€549.00
Labor	REMOVAL & REINSTALLATION OF ALL MAST ELECTRICS & ELECTRONICS CONNECTIONS	1.0	€305.00	€305.00
Labor	REMOVAL AND REINSTALLATION OF THE MAST -PREPARATION TO REMOVE MAST -REMOVE BOOM -REMOVE THE MAST -TRANSFER MAST AND BOOM FROM THE DOCK TO STORE -TRANSFER BOOM AND MAST TO THE BOAT -INSTALLATION OF THE MAST -INSTALLATION OF THE BOOM -TUNING	1.0	€1,464.00	€1,464.00
Labor	DISMOUNT THE KEEL AND MOUNT BACK (LABOR COST, INCLUDING REPLACEMENT OF KEEL STAINLESS STEEL BOLTS)	1.0	€4,836.00	€4,836.00
Labor	ALL CRANE MOVEMENTS FOR KEEL REMOVAL & REINSTALLATION	1.0	€731.11	€731.11
Labor	DISMOUNT & MOUNT BACK INTERIOR FURNITURE, INCLUDING GALLEY FURNITURE AND CHART TABLE, ALL ELECTRIC CABLING FROM BILGES AND ALL WATER HOSES	1.0	€4,884.80	€4,884.80
Labor	EXTERIOR WORK ON THE BASE OF THE KEEL (LABOR & MATERIALS COST) 1 Cocooning of the vessel's keel, in order to follow all Marina's regulations 2 Sanding and removal of the antifouling 3 Sanding and removal of the primer 4 Sanding and removal of the gel coat 5 Open the cracks and sanding on the polyester area 6 Cleaning and preparation for polyester work 7 Installation of fiberglass woven roving - chopped strand mat biaxial - triaxal and vinyl ester resin with vacuum infusion system 8 Removal the vacuum system and sanding the surface 9 Painting with gel coat 10 Sanding and finishing the Gel Coat 11 Painting with epoxy primer	1.0	€3,860.00	€3,860.00
Labor	INTERIOR WORK ON THE BASE OF THE KEEL IN THE SALOON AREA (LABOR & MATERIALS COST)  1 Masking all the surfaces that are not going to be paint  2 Sanding – Removal the gel coat from the floor on the bilges area  3 Repair the stringers for extra reinforce the base of the hull  4 Installation of polyester fiber roving – mat – biaxial and vinyl ester resin  5 Sanding the surfaces 6 Painting with gel coat  7 Cleaning and finishing	1.0	€8,130.00	€8,130.00
Labor	ANTIFOULING PREPARATION & APPLICATION OF 2 COATS (INCLUDING MATERIAL 10L & CONSUMABLES)	1.0	€1,169.35	€1,169.35

## THIS IS AN ESTIMATE

Disclaimer

 Subtotal
 €26,909.29

 VAT
 €6,458.23

Estimate Total €33.367.52

NOTE: This is not an Invoice. The prices above are estimates and are subject to change.

## BY APPROVING THE ESTIMATE THROUGH THE PORTAL YOU ARE AGREEING TO THE TERMS AND CONDITIONS BELOW

## **TERMS AND CONDITIONS**

In these terms and conditions: (i) "Services" means any and all services provided by any entity that is part of the YSG, as hereinafter defined, including any classification of the Client's vessel, equipment or machinery; (ii) the "Contract" means this agreement for supply of the Services; (iii) the "YSG" means YSG, its affiliates and subsidiaries, and the officers, directors, employees; and (iv), the "Client" means the legal entity for whom the person accepting these contract terms is acting, its affiliates and subsidiaries and the officers, directors,

employees, representatives and agents of any of them, individually or collectively.

- 2. The Client agrees to pay all invoices for the Services within 30 days of the invoice date (the due date). If the Client disputes an invoice, or part of an invoice, the Client must immediately notify YSG in writing. If no notification is received by the due date, the Client will be deemed to have accepted the invoice in full. Where only part of an invoice is disputed, the undisputed amount must be paid by the due date. YSG reserves the right to raise interim invoices for Services provided, calculated on a pro rata basis. YSG reserves the right to charge interest accruing on a daily basis at an annual rate of 2% above the greater of the London Interbank Offered Base Rate (LIBOR) (or the equivalent in the country where the Client maintains its principal office) on any amount remaining unpaid beyond the due date, and may withhold any or all Services until the arrears, including interest, are paid in full. YSG may at its sole discretion at any time allocate payment received from the Client to satisfy other earlier invoices that remain unpaid by the Client. The Client shall pay the full Fees as invoiced irrespective of whether the Client is required by law to withhold any taxes or duties from the invoiced amount.
  - 3. YSG reserves the right to charge for any work that is additional to that originally quoted.
- 4. The Client shall indemnify and hold all members of the YSG harmless from all claims, costs, proceedings, damages and expenses, (including legal and other professional fees and expenses), made against, incurred or paid by any member of the YSG as a result of or in connection with any breach by the Client of this contract or any alleged or actual infringement, whether or not under Greek law, of any third party's intellectual property rights (including copyright) or other rights arising out of the use or supply of the information by or on behalf of the Client to any member of the YSG.
  - 5. This Contract continues in force until terminated by YSG or the Client, after giving the other party 15 days' written notice.
- 6. If the Contract is terminated by YSG or the Client before the Services under the Contract are completed, YSG's fees will be calculated on a pro rata basis up to the date of termination. Any reasonable costs directly attributed to early termination and any amounts then due to YSG will immediately become payable.
- 7. If the Client requires services relating to vessels, machinery, or equipment in a jurisdiction in which YSG itself does not do business the Client hereby acknowledges and agrees that these Services will be performed by a subsidiary or affiliate of YSG that is part of the YSG and that is authorised to conduct such services on the vessel, machinery, or equipment.
- 8. In providing Services, information, or advice, the YSG does not warrant the accuracy of any information or advice supplied. Except as set out in these Terms and Conditions, YSG will not be liable for any loss, damage, or expense sustained by any person and caused by any act, omission, error, negligence, or strict liability of any of the YSG or caused by any inaccuracy in any information or advice given in any way by or on behalf of the YSG even if held to amount to a breach of warranty. Nevertheless, if the Client uses the Services or relies on any information or advice given by or on behalf of the YSG and as a result suffers loss, damage, or expense that is proved to have been caused by any negligent act, omission, or error of the YSG or any negligent inaccuracy in information or advice given by or on behalf of the YSG, then YSG will pay compensation to the Client for its proved loss up to but not exceeding the amount of the fee (if any) charged by YSG for that particular service, information, or advice.
  - 9. Notwithstanding the previous clause, the YSG Group will not be liable for any loss of profit, loss of contract, loss of use, or any indirect or consequential loss, damage, or expense sustained by any person caused by any act, omission, or error or caused by any inaccuracy in any information or advice given in any way by or on behalf of the YSG.
- 10. No YSG entity or subcontractor will be liable or responsible in negligence or otherwise to any person not a party to the agreement pursuant to which any service or report is issued by an YSG entity or subcontractor for (i) any information or advice expressly or impliedly given by an YSG entity or subcontractor, (ii) any omission or inaccuracy in any information or advice given. Nothing in these Terms and Conditions creates rights in favour of any person who is not a party to the Contract with an YSG Group entity or its subcontractors.
- 11. No omission or failure to carry out or observe any stipulation, condition or obligation to be performed under the Contract will give rise to any claim against YSG or any other subcontractors, or be deemed to be a breach of contract, if the failure or omission arises from causes beyond that entity's reasonable control.
- 12. This Contract and any dispute or claim between any member of the YSG and the Client arising from or in connection with it, or the Services provided hereunder, will be governed by English law under Greek jurisdiction. Except as provided below, YSG and the Client irrevocably agree that the Greek courts will have exclusive jurisdiction over any dispute or claim arising from or in connection with this Contract or the Services provided hereunder. Nothing in this clause limits the right of YSG to take debt collection proceedings against the Client in any other court of competent jurisdiction.
  - 13. No addition, alteration or substitution of these Terms and Conditions will bind YSG, or form part of this Contract unless it is expressly accepted in writing by an authorised YSG representative who expressly states in writing that YSG is agreeing to alter these Terms and Conditions. In the event of any conflict between these Terms and Conditions and any document purporting to impose different terms, these Terms and Conditions will prevail.
- 14. The Client ( OLIVIER SCHOBER ) has a duty to provide a safe place of work for YSG's personal and subcontractors. This duty relates to

places of work which are under the control of the Client which can include ships, shipyards, factories and offices.	
15. The parties agree that this Contract constitutes the entire agreement between them, and supersedes all previous drafts, agreeme	ents,
arrangements and understandings between them, whether oral or written.	

Signed:	Date:	