boats and equipment saint-petersburg, russia



one of the largest manufacturers of inflatable boats in CIS countries

with production site located in Saint Petersburg, Russia. ADMIRAL is fast developing and export oriented Russian company.

N’hésitez pas à nous contactez pour toutes demandes.

Truffimpex Ltd

Mr Tricoire Thierry

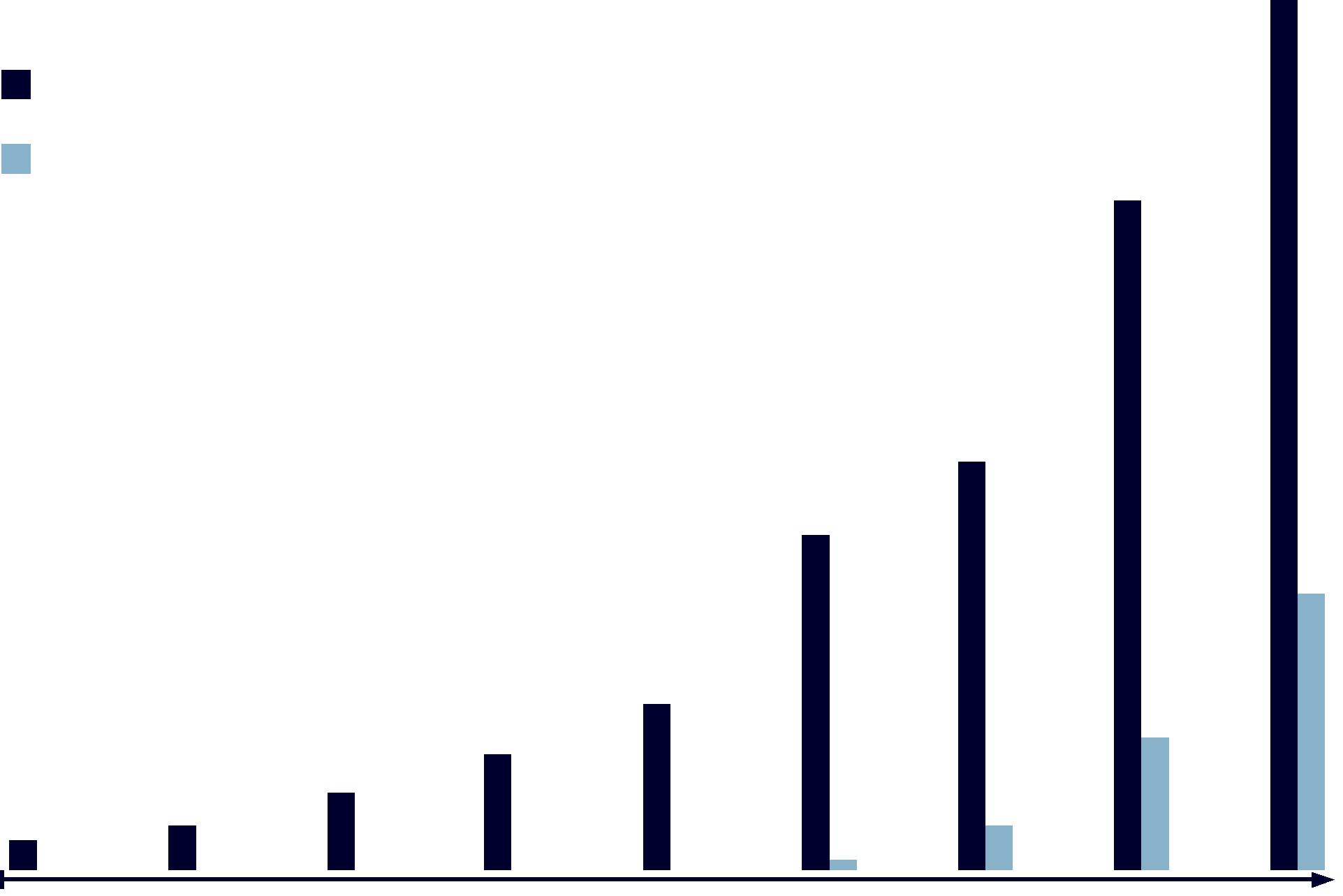
truffimpex@hotmail.fr

Tel : + 359/893 745 632

production and sales volume 03



|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  |  |  |  |  |  |  | 19000 |  |
| **total sales** | |  |  |  |  |  |  |  |  |
| **export sales** | |  |  |  |  |  | 16000 |  |  |
|  |  |  |  |  |  | 13500 |  |  |  |
|  |  |  |  |  | 10000 |  |  |  |  |
|  |  |  | 4200 | 5500 |  |  |  |  |  |
|  |  | 3500 |  |  |  |  |  |  |
| 1200 | 2000 |  |  |  |  |  |  |  |
| **2009** | **2010** | **2011** | **2012** | **2013** | **2014** | **2015** | **2016** | **2017** |  |
|  |  |  |  |  |  | plan | plan | plan |  |



sales geography 04

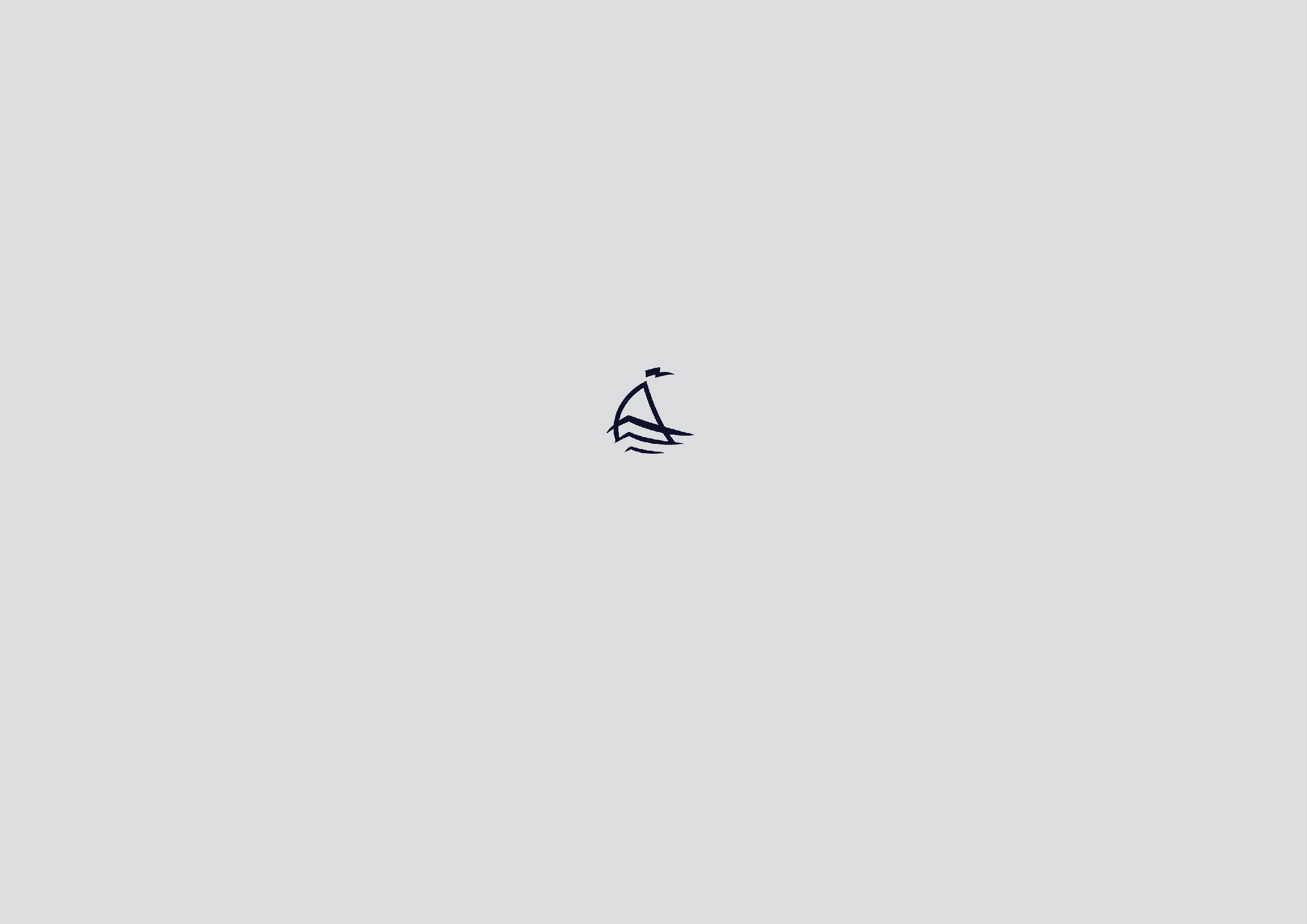


CURRENT SALES:

Russia, Finland, Turkey, UAE, Croatia, Belorussia, Kazakhstan

EXPANSION PLANS:

USA, Canada, Germany, Sweden, Bulgaria, Greece, Belgium, Spain, France, Italy, Romania, Check Republic, Netherlands.



inflatable Boats and their advantages

inflatable Boats and their advantages 06



What’s inflatable boat?

An inflatable boat is a lightweight boat constructed with its sides and bow made of flexible tubes containing pressurised gas. For smaller boats, the floor and hull is often flexible, while for boats longer than 3 metres, the floor typically consists of three to five rigid plywood or aluminium sheets fixed between the tubes with rigid transom for outbourd motor.

inflatable Boats and their advantages 07



Conventional boats inflatable boats



1. Safety less more



2. Stability less more



3. floatability less more

inflatable Boats and their advantages

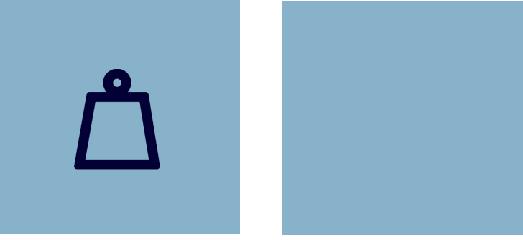


08

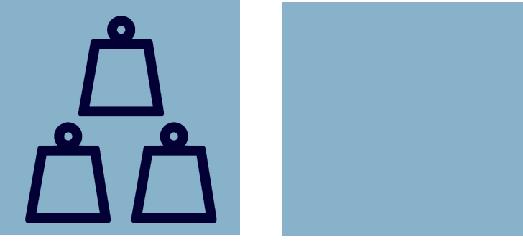
* + 1. load capacity

1. boat weight
   1. storage space and transportation
      1. price

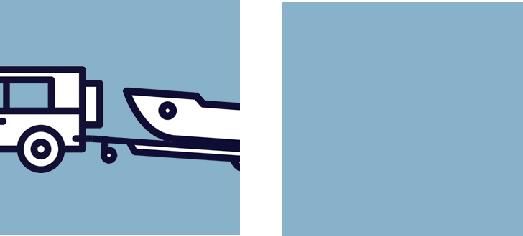
Conventional boats



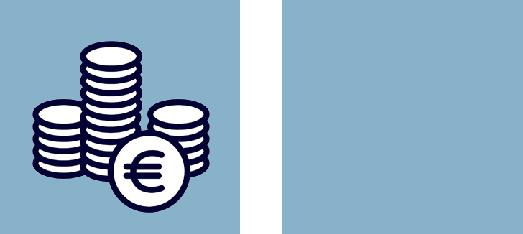
less



more

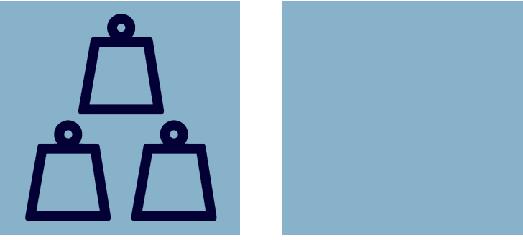


more



more

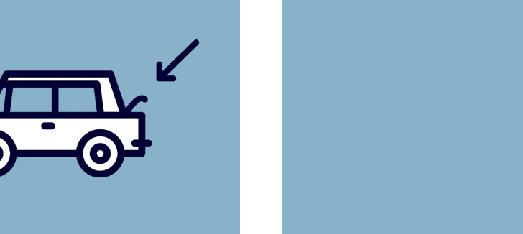
inflatable boats



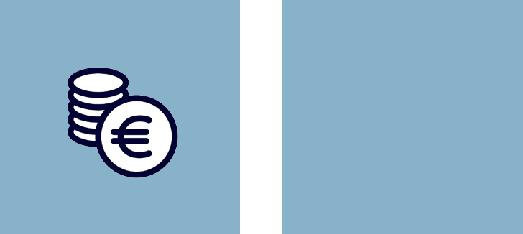
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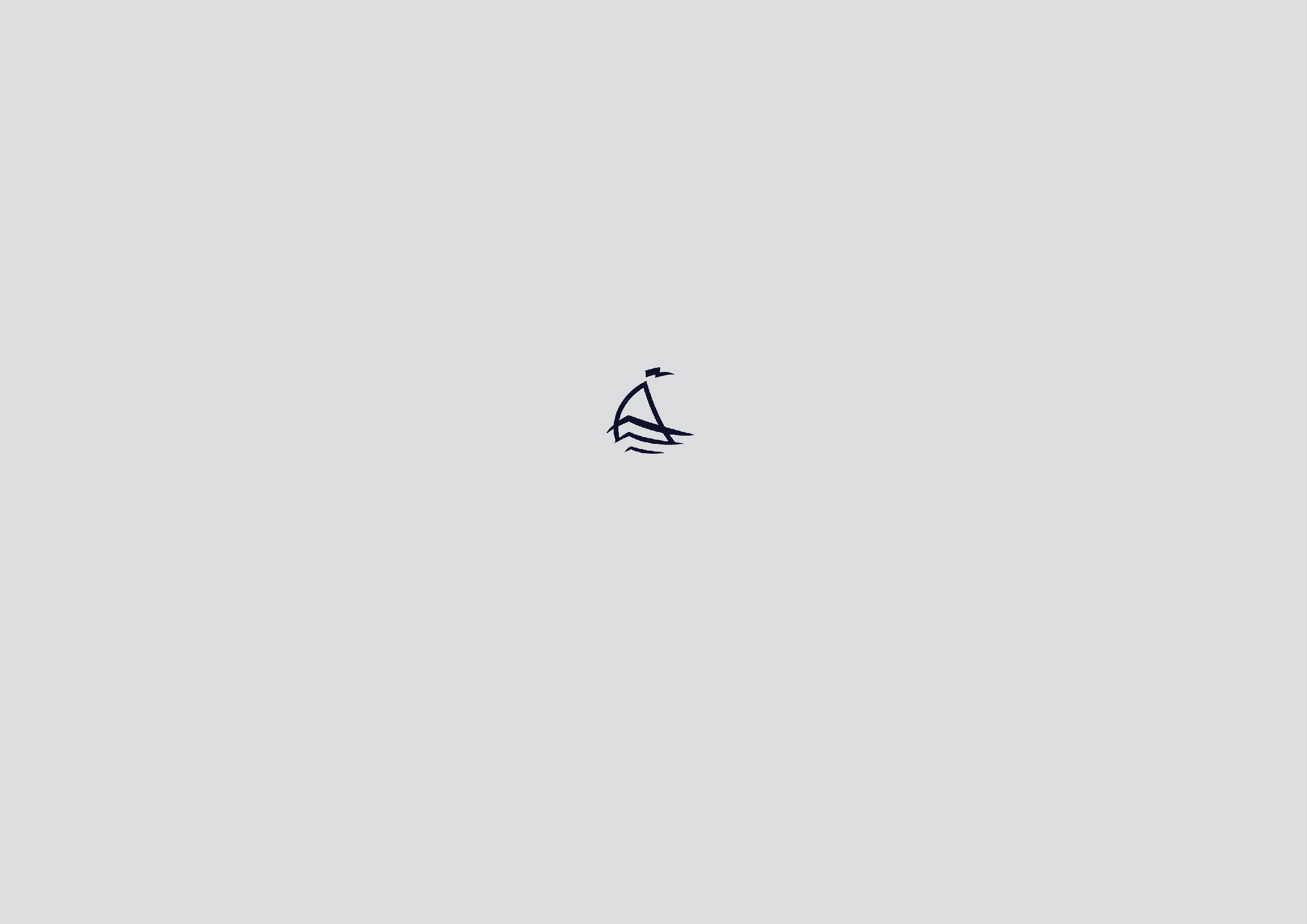
less



less



less



boats thechnology

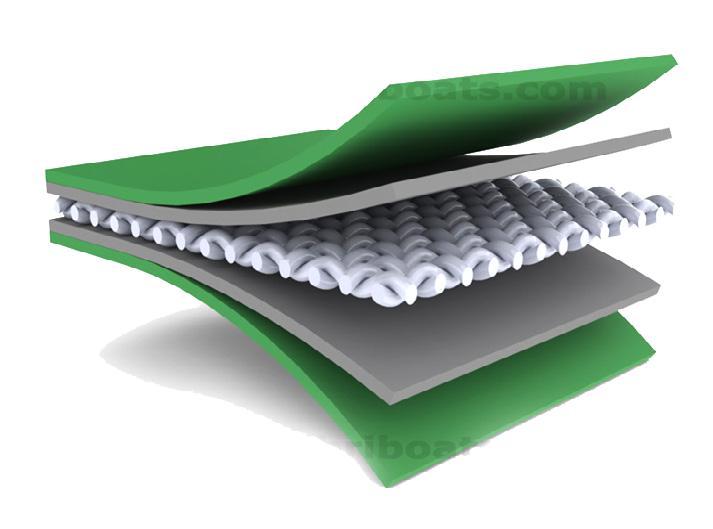
boats thechnology 10



The Admiral motorboats combine modern technologies and years of experience of designers.



Top coat Primary coat



Base fabric



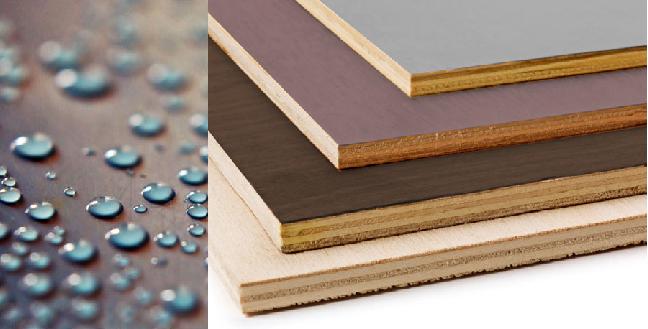
Primary coat



Top coat



Marine grade plywood



Plasticizing agents make an elastic material, which is important for folding and unfolding the boat, especially at low temperatures. The material is resistant to ultraviolet radiation, salt water, fuels and oils. It retains its properties in the

temperature range from -30 В° C to 60 В °C.

To glue seams we use adhesive with polyuretane base, which consists of 2 components resistant to ultraviolet.

For the floor, seats and transom we use specifically engineered for boats and yachts laminated waterproof plywood from Finland manufacturer.

boats thechnology 11



Seams joint Separate air chambers Movable seats

Boats benefits and advantages 12

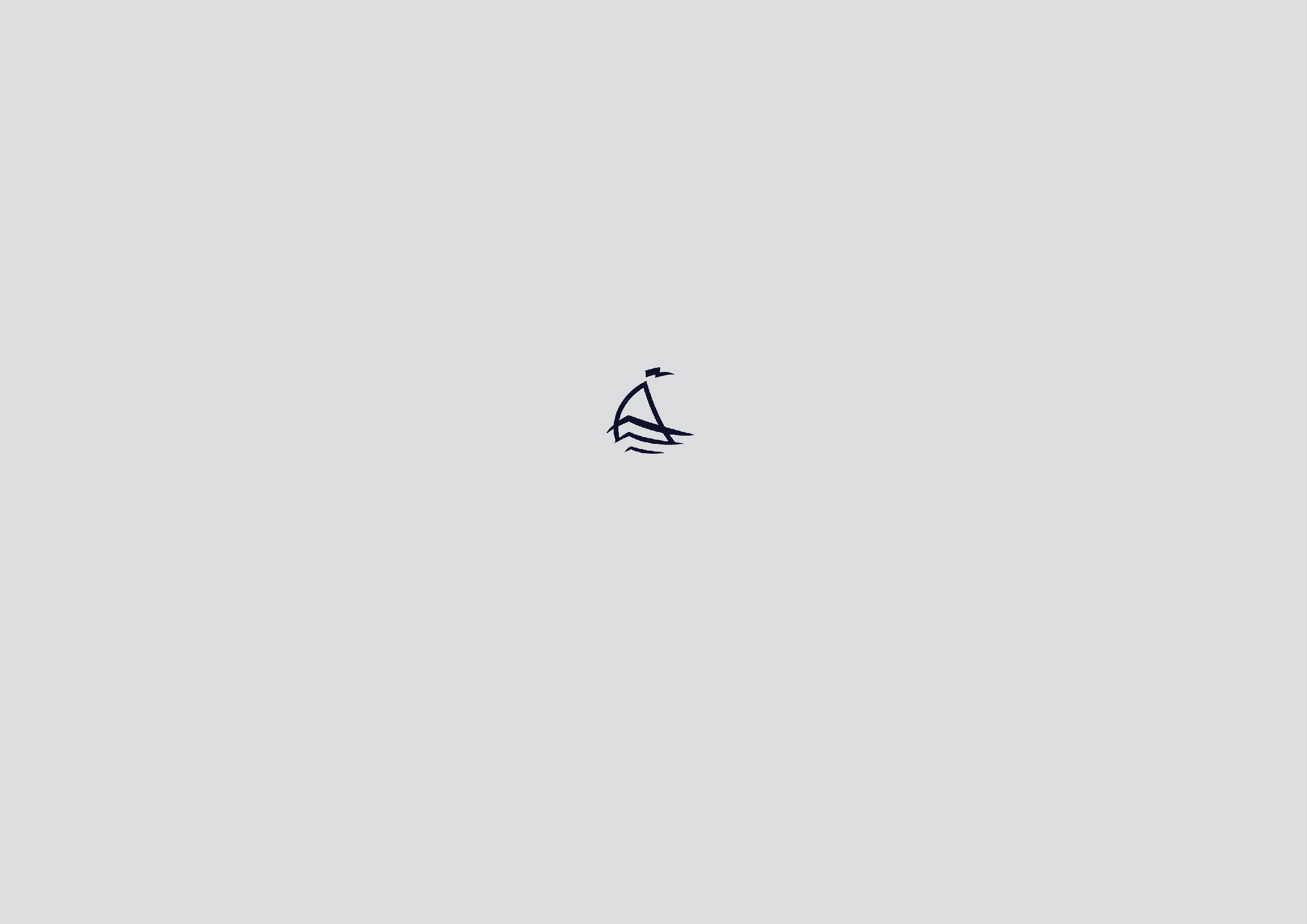


OUR TECHNICAL ADVANTAGES

easy sliding (higher speed) easy and fast planning mode



directional stability durable use



admiral boat models

admiral boat models 14

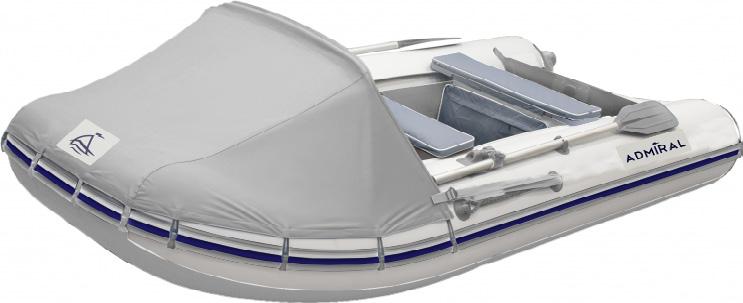


|  |  |
| --- | --- |
| rowboats | motor-rowing boats: |
|  | superior seaworthy |
| am-280/am-300 |  |
| am-280p/am-300p | am-380/am-410 |
| am-28t0/am-300t | am-430/am-450 |
| am-28pt0/am-300pt | am-480/am-500/am-520 |

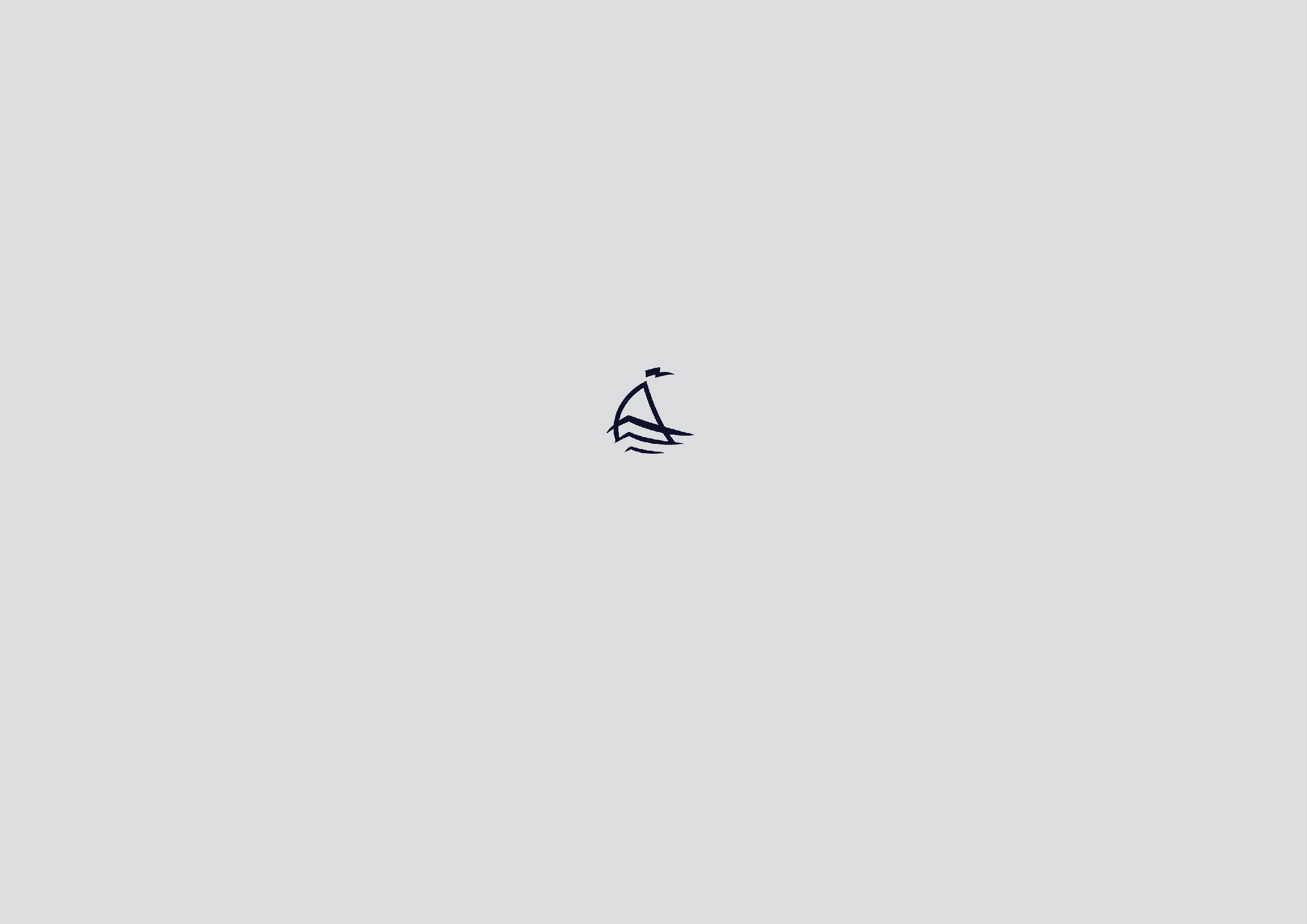


«classic» series

am-305cl/am-320cl am-305c am-320c



|  |  |
| --- | --- |
| motor-rowing boats: | «sport» series |
| seaworthy |  |
|  | am-320s |
| am-380/am-410 | am-340s/am-360s |
| am-430/am-450 | am-340sl |



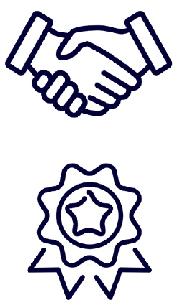
Admiral business Advantages

Boats benefits and advantages 16



why Admiral?

Customer oriented Custom design



Highest quality standards (CE)



Geographical proximity (cheap and easy logistics)

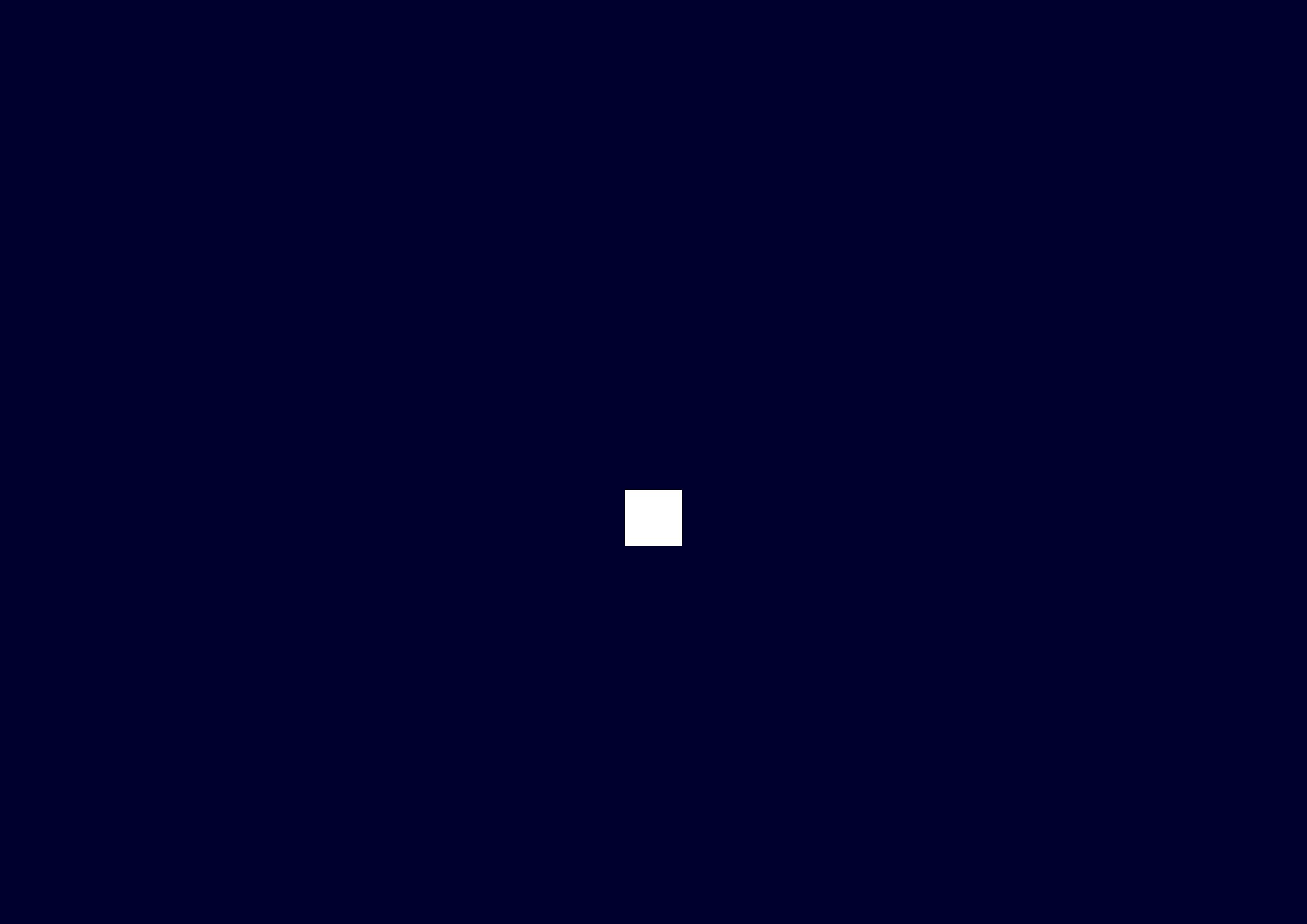


Hand work



Top grade materials

Flexible price policy



thank you for your attention

visit us – admiralboat.com

Contact for France :

[truffimpex@hotmail.fr](mailto:truffimpex@hotmail.fr)

Mr TRICOIRE THIERRY

Tel : +359/893745632